#### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

TEXAS MEDICAL ASSOCIATION, et al.,

Plaintiffs,

v.

Civil Action No. 6:22-cv-00372

UNITED STATES DEPARTMENT OF HEALTH AND HUMAN SERVICES, et al.,

Defendants.

BRIEF OF AMERICAN SOCIETY OF ANESTHESIOLOGISTS, AMERICAN
COLLEGE OF EMERGENCY PHYSICIANS, AND AMERICAN COLLEGE OF
RADIOLOGY, AS AMICI CURIAE IN SUPPORT OF
PLAINTIFFS' MOTIONS FOR SUMMARY JUDGMENT

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#### **INTERESTS OF AMICI CURIAE**

The American Society of Anesthesiologists ("ASA"), the American College of Emergency Physicians ("ACEP"), and the American College of Radiology ("ACR") (collectively, "Amici") are voluntary, national professional associations that advocate for the interests of their respective members, including on matters concerning adequate and fair reimbursement for items and services provided out-of-network. ASA is a professional association comprised of approximately 56,000 physician anesthesiologists and others involved in the medical specialty of anesthesiology, critical care, and pain medicine. ACEP is a professional association comprised of more than 40,000 emergency physicians, residents, and medical students. ACR is a professional association comprised of approximately 40,000 diagnostic radiologists, radiation oncologists, interventional radiologists, nuclear medicine physicians, and medical physicists. Amici submit this brief on behalf of their members who provide items and services that are impacted by the No Surprises Act ("NSA").

#### **INTRODUCTION**

Amici support Plaintiffs' motions for summary judgment, ECF Nos. 41-42, to halt the implementation of specific provisions of the final rules ("Final Rule") jointly published by the United States Department of Health and Human Services ("HHS"), the United States Department of Labor, the United States Department of the Treasury, and the United States Office of Personnel Management (collectively, "Departments") implementing the NSA, Pub. L. No. 116-260, 134 Stat. 1182 (2020). Requirements Related to Surprise Billing, 87 Fed. Reg. 52,618 (Aug. 26, 2022). Amici submit this brief to explain to the Court how the Final Rule will unlawfully empower insurers to dictate both in-network and out-of-network rates for physician services, which will force many physician practices to consolidate and will harm patient care by

narrowing provider networks, particularly in underserved communities.

The NSA addresses two interrelated problems with the private health insurance market:

1) insurers demand unreasonably low payment rates as a condition of physicians participating in their networks, thus forcing many physicians to stay out-of-network to remain economically viable; and 2) patients who unknowingly receive certain care from out-of-network providers are responsible for amounts not paid by their insurance companies, which is known as "surprise billing." No Surprises Act, Pub. L. No. 116-260, div. BB, tit. I, 134 Stat. 2757-890 (2020) (codified at 42 U.S.C. §§ 300gg-111, 300gg-131 to 132; 29 U.S.C. § 1185e; 26 U.S.C. § 9816).\(^1\)

\*\*Amici support Congress's reforms, which, if properly implemented, will ensure fair reimbursement to providers and facilities and reasonable cost sharing by patients.

Unfortunately, the Departments have turned these reforms upside down and transformed an act intended to protect patients and their doctors into a giveaway to private insurers that will harm patients and providers. The Final Rule unlawfully slants independent dispute resolution ("IDR") decisions toward the qualifying payment amount ("QPA"), which is determined solely by the insurer and does not reflect the fair market value of physician services. But this Court has already held that nothing in the NSA "states that the QPA is the 'primary' or 'most important' factor" in determining out-of-network rates. *Texas Med. Ass'n v. HHS (TMA 1)*, No. 6:21-cv-425, 2022 WL 542879, at \*8 (E.D. Tex. Feb. 23, 2022) (quoting *Am. Corn Growers Ass'n v. EPA*, 291 F.3d 1, 6 (D.C. Cir. 2002)). The Final Rule suffers from the same infirmities that led the Court to invalidate the Departments' prior interim final rules. If the Final Rule goes into

<sup>&</sup>lt;sup>1</sup> The NSA enacted materially identical amendments to the Public Health Service Act ("PHS"), the Employee Retirement Income Security Act of 1974 ("ERISA"), and the Internal Revenue Code ("IRC"). To avoid triplicate citations, this brief cites to the PHS IDR provisions of the NSA at 42 U.S.C. § 300gg-111(c). The ERISA IDR provisions are at 29 U.S.C. § 1185e(c), and the IRC IDR provisions are at 26 U.S.C. § 9816(c).

effect, it will depress payments for the anesthesiology, radiology, and emergency services of *Amici's* members by empowering insurers to lower in-network rates, which, in turn, will depress out-of-network rates. The inevitable result will be the consolidation of physician practices, which will lead to fewer services in rural and other underserved communities. For these reasons, and the reasons stated in Plaintiffs' summary judgment briefs, the Court should invalidate the provisions of the Final Rule that unlawfully force IDR entities to favor the QPA when determining out-of-network payments.

#### **BACKGROUND**

Amici refer the Court to Plaintiffs' thorough descriptions of the NSA and the Departments' implementing regulations and provide a brief summary here. See generally Plaintiffs' Motion for Summary Judgment and Memorandum in Support Thereof at 2-14, Texas Med. Ass'n v. HHS, No. 6:22-cv-00372 (E.D. Tex. Oct. 12, 2022), ECF No. 41.

#### I. The No Surprises Act

The NSA establishes protections for participants, beneficiaries, and enrollees (collectively, "patients") in group health plans and group and individual health insurance coverage (collectively, "insurers") from surprise billing when patients receive (1) emergency services provided by an out-of-network provider or out-of-network emergency facility, or (2) non-emergency services from an out-of-network provider with respect to a visit at an in-network health care facility. No Surprises Act, Pub. L. No. 116-260, div. BB, tit. I, 134 Stat. 2757-890 (2020) (codified at 42 U.S.C. §§ 300gg-111, 300gg-131 to 132).<sup>2</sup> The NSA addresses surprise

<sup>&</sup>lt;sup>2</sup> An out-of-network emergency facility is statutorily defined as "an emergency department of a hospital, or an independent freestanding emergency department, that does not have a contractual relationship" with the insurer for providing such item or service under the plan or coverage. 42 U.S.C. § 300gg-111(a)(3)(F)(i). The NSA defines a "health care facility" as (1) a hospital, (2) a hospital outpatient department, (3) a critical access hospital, (4) an ambulatory surgical center, and (5) any other facility specified by the Departments. 42 U.S.C. § 300gg-111(b)(2)(A)(ii).

billing that occurs when a patient unknowingly receives items or services from an out-ofnetwork provider at an in-network healthcare facility or emergency care provided out-ofnetwork, and the patient is billed for amounts not covered by the patient's insurance.

The NSA also creates a framework for determining fair payment for the provision of certain out-of-network items and services. 42 U.S.C. § 300gg-111(c). The NSA mandates that insurers reimburse out-of-network providers/facilities an "out-of-network rate," minus the cost-sharing requirement of the patient.<sup>3</sup> *Id.* § 300gg-111(a)(1)(C)(iv)(II), (b)(1)(D). If the provider disagrees with the insurer's initial payment determination, the provider can initiate a 30-day open negotiation with the insurer to determine the amount of payment for the out-of-network item or service. *Id.* § 300gg-111(a)(1)(C)(iv)(I), (a)(3)(K)(ii), (c)(1)(A).

If the parties cannot agree on the amount for the out-of-network item or service, either party may initiate an IDR process. *Id.* § 300gg-111(c)(1)(B). The IDR process requires an independent arbitrator—referred to as the IDR entity—to determine appropriate payment amounts for out-of-network health care items and services. *Id.* § 300gg-111(c)(5). Congress unambiguously delineates a list of factors that the IDR entity "shall consider" when identifying the appropriate payment amount: 1) the QPA in same geographic region; and 2) "information on any circumstance described in clause (ii), such information as requested [by the IDR entity relating to the party's offer], and any additional information [submitted by a party relating to such offer of either party]." *Id.* § 300gg-111(c)(5)(C)(I)—(II). In "clause (ii)," Congress enumerates five additional factors that the IDR entity "shall consider":

<sup>&</sup>lt;sup>3</sup> This brief focuses solely on the implementation of the NSA's framework to determine reimbursement for non-emergency items or services provided by an out-of-network provider at an in-network health care facility and emergency services provided by an out-of-network provider or an out-of-network emergency facility. *Amici* support the NSA's reforms to the patient cost-sharing requirements, and this brief does not address those reforms.

- (I) The level of training, experience, and quality and outcomes measurements of the provider or facility that furnished such item or service ....
- (II) The market share held by the nonparticipating provider or facility or that of the plan or issuer in the geographic region in which the item or service was provided.
- (III) The acuity of the individual receiving such item or service or the complexity of furnishing such item or service to such individual.
- (IV) The teaching status, case mix, and scope of services of the nonparticipating facility that furnished such item or service.
- (V) Demonstrations of good faith efforts (or lack of good faith efforts) made by the nonparticipating provider or nonparticipating facility or the plan or issuer to enter into network agreements and, if applicable, contracted rates between the provider or facility, as applicable, and the plan or issuer, as applicable, during the previous 4 plan years.

#### *Id.* § 300gg-111(c)(5)(C)(ii).

In subparagraph D, Congress also lists specific factors that the IDR entity "shall not consider" (the "Subparagraph D Factors"), including usual and customary charges; the reimbursement rate for such items and services payable by a public payer (e.g., Medicare, Medicaid, the Children's Health Insurance Program, TRICARE, United States Department of Veterans Affairs); or the amount that the out-of-network provider would have billed for the item or service had the NSA not applied. *Id.* § 300gg-111(c)(5)(D).

#### II. The 2021 Interim Final Rules

On July 13, 2021, the Departments published interim final rules ("July 2021 IFR") implementing certain provisions of the NSA, including the methodology for calculating the QPA.<sup>4</sup> Requirements Related to Surprise Billing; Part I, 86 Fed. Reg. 36,872 (July 13, 2021). In general, to calculate the QPA for items or services furnished in 2022, an insurer must increase the "*median* contracted rate" for "the same or similar item or service under such plans or

<sup>&</sup>lt;sup>4</sup> The July 2021 IFR establishes a methodology for calculating the QPA for air ambulance services, which is not covered in this brief. 86 Fed. Reg. at 36,965-66.

coverage, respectively, on January 31, 2019, by the combined percentage increase" as published by the Treasury and the Internal Revenue Service "to reflect the percentage increase in the [Consumer Price Index for All Urban Consumers] CPI–U over 2019, such percentage increase over 2020, and such percentage increase over 2021." 86 Fed. Reg. at 39,676 (codified at 45 C.F.R. § 149.140(c)(1)(i)) (emphasis added).

To ensure a balanced and independent process, Congress purposely avoided giving presumptive weight to any one factor in the IDR process—particularly the QPA, which favors insurers because the QPA is tied to the insurer's median in-network rates. 42 U.S.C. § 300gg-111(c)(5). Despite this clear directive, the Departments promulgated interim final rules on October 7, 2021, unlawfully tying the hands of an IDR entity by giving presumptive weight to one factor—the QPA—over all other statutory factors unless the party satisfied additional requirements that are not stated in the NSA. Requirements Related to Surprise Billing; Part II, 86 Fed. Reg. 55,980, 56,104, 56,116, 56,128 (Oct. 7, 2021) [hereinafter "October 2021 IFR"].

On February 23, 2022, this Court vacated the October 2021 IFR's rebuttable presumption in favor of the QPA, holding that the rebuttable presumption conflicted with the unambiguous statute governing the framework for resolving payment disputes for items or services furnished out-of-network and that the Departments promulgated the October 2021 IFR in violation of the Administrative Procedure Act's ("APA's") notice-and-comment requirements. *TMA 1*, No. 6:21-cv-425, 2022 WL 542879 (E.D. Tex. Feb. 23, 2022). This Court found that nothing in the NSA "instructs arbitrators to weigh any one factor or circumstance more heavily than the others," and that the Departments effectively "rewr[ote] clear statutory terms" by slanting the IDR process in favor of the QPA. *Id.* at \*8-9. This Court also determined that the Departments' failure to comply with the APA's notice-and-comment requirements provided an independent

basis to hold unlawful and set aside the October 2021 IRF's rebuttable presumption in favor of the QPA because the Departments "lacked good cause to bypass notice and comment" procedures. *Id.* at \*12-14.

#### III. Final Rule Published on August 26, 2022

After this Court's decision in *TMA 1*, the Departments published the Final Rule establishing new requirements dictating the IDR entity's determination of out-of-network rates for items and services subject to the NSA. Requirements Related to Surprise Billing, 87 Fed. Reg. 52,618 (Aug. 26, 2022). The Final Rule once again improperly tilts IDR decisions in favor of insurers. The Final Rule biases the IDR process in favor of the QPA by prohibiting the IDR entity from considering the non-QPA statutory factors if the information (1) is already accounted for by the QPA or other credible information pertaining to non-QPA statutory factors, (2) does not relate to either party's offer, (3) is not "worthy of belief and is trustworthy" (i.e., credible) after a "critical analysis," or (4) concerns information regarding statutorily excluded factors (i.e., usual and customary charges, the reimbursement rate for such items and services payable by a public payer, or the amount that the out-of-network provider would have billed for the item or service had the NSA not applied).<sup>5</sup> 87 Fed. Reg. at 52,620-21, 52,631, 52,634.

Notably, in the preamble to the Final Rule, the Departments state that "in many cases, the additional factors for the certified IDR entity to consider other than the QPA will already be reflected in the QPA." 87 Fed. Reg. at 52,629. Further, if an IDR entity chooses to give weight to any information besides the QPA, it must provide a "written decision" containing "an explanation of why the certified IDR entity concluded that this information was not already

<sup>&</sup>lt;sup>5</sup> The Final Rule also addresses certain disclosure requirements relating to information that insurers must provide about the QPA under the July 2021 IFR. 87 Fed. Reg. at 52,625-26, 52,633-34. This brief does not address the disclosure requirements set forth in the Final Rule.

reflected in the QPA." 87 Fed. Reg. at 52,654. The Final Rule's heighted evidentiary standard required for consideration of the non-QPA Subparagraph C Factors tips the scales of the IDR process in favor of the insurer's QPA.

#### **ARGUMENT**

By significantly restricting the IDR entity's consideration of all statutory factors, the Final Rule will result in a disproportionately high number of IDR decisions that are closer to the QPA. The QPA, however, is not reflective of the fair market value of items and services furnished by out-of-network providers in the marketplace. Because the QPA is tied to the insurer's median in-network rates and the Final Rule will result in IDR decisions that favor the QPA, the Departments have created a perverse incentive for insurers to significantly reduce their in-network rates or to refuse to enter into network agreements with providers/facilities. If more providers/facilities are forced out-of-network due to the Final Rule, patients will lose access to in-network care. In addition, the Final Rule will undermine the ability of providers and facilities to be reimbursed fairly for their out-of-network services, which will, in turn, threaten their ability to operate in the marketplace. If this occurs, small, independent practices may have no other choice but to consolidate or to cease operating. Patients will lose access to care, particularly in underserved areas.

## I. The QPA Does Not Reflect the Fair Market Value of Out-of-Network Items and Services

Congress did not give enhanced weight to the QPA in the IDR process. The QPA does not accurately represent the fair market-based payment rates for out-of-network services. *See* Declaration of Dr. Nicola; Declaration of Dr. Young; Declaration of Dr. Raley. Yet the Final Rule unlawfully skews IDR decisions toward the QPA. By definition, the QPA includes only innetwork "contracted rates," excluding single case agreements, letters of agreement, or other

similar arrangements between a provider and an insurer to supplement the network of the plan or coverage for a specific patient in unique circumstances. 45 C.F.R. § 149.140(a)(1). Further, in calculating the median contracted rate, an insurer must exclude risk sharing, bonus, penalty, or other incentive-based or retrospective payments or payment adjustments. *Id.* § 149.140(b)(2)(iv). These exclusions result in QPAs that are lower than the full payment amount for the applicable item or service. *See* Letter from ACEP & Emergency Dep't Prac. Mgmt.

Ass'n to Xavier Becerra, Janet Yellen, and Martin Walsh, Dep't Sec'ys 14-15 (Aug. 31, 2021) [hereinafter "ACEP Comment Letter"]; Letter from ASA to Xavier Becerra, Janet Yellen, and Martin Walsh, Dep't Sec'ys 3 (Sept. 7, 2021) [hereinafter "ASA Comment Letter"]; Letter from ACR to Chiquita Brooks-LaSure, Adm'r, CMS 2 (Sept. 7, 2021) [hereinafter "ACR Comment Letter"].

Moreover, in calculating the median contracted rate, each contracted rate for an item or service is treated as a single data point regardless of the total number of claims paid at that rate. 86 Fed. Reg. at 36,889. In other words, if an insurer has a contract with a provider, the rate negotiated with that provider under the contract is treated as a single contracted rate, regardless of the volume of individual claims paid at that rate. In effect, the calculation of the QPA wholly ignores the frequency of use or applicability of those in-network contracts in the market, which results in a misrepresentation of the true market value of the out-of-network item or service.

For example, if an insurer enters into a network contract with a provider for services that are rarely performed by the provider, the provider is more likely to accept a lower in-network rate because the provider does not depend on the service at issue for a meaningful fraction of its

<sup>&</sup>lt;sup>6</sup> https://www.regulations.gov/comment/CMS-2021-0117-5695.

<sup>&</sup>lt;sup>7</sup> https://www.regulations.gov/comment/CMS-2021-0117-7410.

<sup>&</sup>lt;sup>8</sup> https://www.regulations.gov/comment/CMS-2021-0117-7239.

revenue. Because the median contracted rate fails to take into consideration the volume of the services billed, contracts for low-volume services artificially reduce the QPA. *See* ACEP Comment Letter at 11; ASA Comment Letter at 3; ACR Comment Letter at 2.

The QPA simply does not reflect actual market conditions, nor does it capture the broad range of cost, complexity, and acuity requirements that inform in-network contracting. *See*Declaration of Dr. Nicola; Declaration of Dr. Young; Declaration of Dr. Raley. For these reasons, the QPA does not reflect the true market value of items or services provided out-of-network. Because the Final Rule will result in out-of-network payments that hew closely to the QPA, providers will not be fairly reimbursed for their out-of-network services under the Final Rule.

## II. The Final Rule Incentivizes Insurers to Lower In-Network Rates, Ultimately Narrowing Provider Networks

Because the Final Rule tips the scales during the IDR process in favor of the QPA, which is tied to the insurer's median in-network rates, the Final Rule inappropriately creates an incentive for insurers to slash their in-network rates or to refuse to enter into network agreements with providers. Under the Final Rule, the IDR entity has limited authority to consider the non-QPA Subparagraph C Factors, particularly in light of the Departments' statement in the preamble to the Final Rule that "in many cases, the additional factors for the certified IDR entity to consider other than the QPA will already be reflected in the QPA." 87 Fed. Reg. at 52,629. As a result, the Final Rule diminishes providers' negotiating position with insurers.

The Final Rule is similar to the vacated October 2021 IFR in that it distorts the "independent" dispute resolution process and empowers insurers to lower in-network payment rates artificially. Under the Final Rule, the Departments effectively replaced the rebuttable presumption in favor of the QPA with a new set of rules that still skew the IDR entity's decision

in favor of the QPA, notwithstanding that nothing in the NSA "states that the QPA is the 'primary' or 'most important' factor." *TMA 1*, 2022 WL 542879, at \*8 (quoting *Am. Corn Growers Ass'n v. EPA*, 291 F.3d 1, 6 (D.C. Cir. 2002)).

Many Congress Members were extremely concerned that the July 2021 IFR would improperly depress payment rates, and those concerns are equally valid now. By letter dated November 5, 2021, 152 Members of the U.S. House of Representatives criticized the Departments for "making the median in-network rate the default factor considered in the IDR process" under the October 2021 IFR and warned that this "could incentivize insurance companies to set artificially low payment rates." Letter from Members of Congress to Xavier Becerra, Janet Yellen, and Martin Walsh, Dep't Sec'ys, 2 (Nov. 5, 2021) [hereinafter "November Letter"]. The members of the U.S. House of Representatives stressed that tying out-of-network payments to the QPA could result in "narrow provider networks ... jeopardize[ing] patient access to care – the exact opposite of the goal of the [NSA]." *Id.* at 2.

The concerns expressed by the 152 Members of Congress, unfortunately, materialized. For instance, Blue Cross Blue Shield of North Carolina sent letters to providers demanding a reduction in contracted rates as a direct result of the Departments' October 2021 IFR.

Declaration of Dr. Nicola (stating that Blue Cross Blue Shield of North Carolina's "letter cites" the IFR "as justification to 'warrant a significant reduction in (our) contracted rates with Blue Cross NC' and warns of additional rate reductions once the qualifying payment amount is established"); Declaration of Dr. Raley (noting that Blue Cross Blue Shield of North Carolina's letter states that the "IFR provides 'enough clarity to warrant a significant reduction in [Wake Emergency Physicians, P.A.'s] contracted rate with Blue Cross NC'"). The letters from Blue

<sup>&</sup>lt;sup>9</sup> https://www.acep.org/globalassets/new-pdfs/advocacy/2021.11.05-no-surprises-act-letter.pdf.

Cross Blue Shield of North Carolina further state that if providers do not accept the rate reduction in light of the Departments' October 2021 IFR, their contracts will be "quickly terminated." *See* Declaration of Dr. Nicola; Declaration of Dr. Raley.

The impact of the October 2021 IFR will continue under the Final Rule because the Final Rule still unlawfully skews IDR decisions in favor of the QPA, which empowers insurers to reduce in-network contracted rates and threatens existing contractual arrangements with providers/facilities.

## III. The Final Rule Will Result in Under-Compensation of Care, Which May Incentivize the Consolidation of Practices, Undermining Market Competition

Because providers will not be fairly reimbursed for their out-of-network services, the Final Rule will impose serious financial pressures on all providers that render items and services out-of-network. The financial strain caused by the Final Rule will disproportionately affect small, independent practices and rural practices that are already reeling financially from the COVID-19 pandemic. *See* Letter from Am. Med. Ass'n to Janet Yellen, Sec'y, U.S. Dep't of Treasury, Xavier Becerra, Sec'y, U.S. Dep't of Health & Hum. Servs., and Martin Walsh, Sec'y, U.S. Dep't of Labor, AMA Comments on Interim Final Rule Requirements Related to Surprise Billing: Part II Implementing the No Surprises Act (Dec. 6, 2021). These practices may have no choice but to sell their practices to larger corporate entities—a phenomenon that occurred in California after the State passed its surprise medical billing law. Cal. Health & Safety Code § 1371.31.

Like the NSA, California's surprise medical billing law requires insurers to make interim payments to out-of-network providers who could then begin the California IDR process if they felt the rate was inadequate. *See* Cal. Health & Safety Code § 1371.31. However, the interim

<sup>&</sup>lt;sup>10</sup> https://downloads.regulations.gov/CMS-2021-0156-5178/attachment 1.pdf.

rate was chosen as the "reasonable rate" 98% of the time, essentially functioning as a benchmark rate. Letter from Cal. Med. Ass'n to Chiquita Brooks-LaSure, Adm'r, CMS, No Surprises Act: Interim Final Rule: Part I [RIN 0938-AU63; CMS 9909-IF] (Sept. 7, 2021). Thus, like the Final Rule, California's IDR process favors rates unilaterally set by insurers.

A RAND corporation study showed that the California law "changed the negotiation dynamics between hospital-based physicians and payers," resulting in leverage shifting "in favor of payers" and incentivizing them to "lower or cancel contracts with rates higher than their average as a means of suppressing [out-of-network] prices." Erin L. Duffy, *Influence of Out-of-Network Payment Standards on Insurer-Provider Bargaining: California's Experience*, 25 AM.

J. MANAGED CARE e243 (2019). 12 These drastic changes in negotiating power and lower rates accelerated "consolidation and exclusive contracting with facilities" among hospital-based specialists. *Id.* The California bill was cited by several healthcare stakeholders as the factor that "clearly put [consolidation efforts] over the edge." *Id.* 

Routine under-compensation of out-of-network care as a result of the Final Rule similarly threatens the viability of many smaller and independent physician practices and incentivizes the consolidation of practices. This is particularly problematic in underserved areas already struggling with accessibility to care.

## IV. Market Disruptions and Narrower Provider Networks Stemming from the Final Rule Will Harm Patients in Underserved Areas Struggling with Accessibility

The Final Rule will result in fewer provider networks and the consolidation of practices, which will adversely impact patients' access to care. Patients who are unable to access care from in-network providers may delay care, seek care from an in-network provider in the wrong

<sup>&</sup>lt;sup>11</sup>CMS-2021-0117-7408 attachment 1.pdf.

<sup>12</sup> https://www.ajmc.com/view/influence-of-outofnetwork-payment-standards-on-insurer-provider-bargaining-californias-experience.

specialty, rely on emergency departments to receive care, or forgo care all together. Simon F. Haeder, *Inadequate in the Best of Times: Reevaluating Provider Networks in Light of the Coronavirus Pandemic*, 12 WORLD MED. & HEALTH POL'Y 282, 284 (2020) (noting how "[t]hese issues raise concerns, even under relatively normal circumstances" but become "exacerbated" when considering the effects of the COVID-19 pandemic). 13

Underserved communities that are already struggling with access to care are disproportionally impacted by narrowing provider networks. By letter dated November 5, 2021, 152 Members of the U.S. House of Representatives warned that a rule favoring the QPA could "have a broad impact on reimbursement for in-network services, which could exacerbate existing health disparities and patient access issues in rural and urban underserved communities." November Letter at 2. Because the Departments' Final Rule still puts its "thumb on the scale for the QPA" over the other statutory factors laid out by Congress, the Members' concerns regarding access to care remain valid. *TMA 1*, 2022 WL 542879, at \*8; November Letter at 1-2.

Moreover, the Final Rule's adverse impact on networks is contrary to longstanding efforts by the Departments to preserve or bolster network adequacy. *See, e.g.*, 45 C.F.R. § 156.230 (requiring each qualified health plan issuer that uses a provider network to maintain "a network that is sufficient in number and types of providers, including providers that specialize in mental health and substance use disorder services, to ensure that all services will be accessible without unreasonable delay"). If aggressive actions like Blue Cross Blue Shield of North Carolina's become commonplace, Members' fears of insurers providing lower in-network payment rates will be realized and the IDR process will be skewed to under compensate providers consistently. *See* Declaration of Dr. Nicola (stating that Blue Cross Blue Shield of

<sup>13</sup> https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7436480/pdf/WMH3-12-282.pdf.

North Carolina's "letter cites the [IFR] as justification to 'warrant a significant reduction in (our) contracted rates with Blue Cross NC' and warns of additional rate reductions once the qualifying payment amount is established"); Declaration of Dr. Raley (noting that Blue Cross Blue Shield of North Carolina's letter states that the IFR "provides 'enough clarity to warrant a significant reduction in [Wake Emergency Physicians, P.A.'s] contracted rate with Blue Cross NC'").

Routine under compensation will threaten the viability of many smaller and independent physician practices that provide care to underserved areas already struggling with accessibility to care. Ultimately, losing providers in these areas will significantly harm patients and actively work against the Departments' stated efforts. The Final Rule, therefore, threatens the stability of the nation's already fragile health care system by empowering insurers to cut payments both to in-network and out-of-network providers, leading to decreased access to care.

#### **CONCLUSION**

For the foregoing reasons, *Amici* respectfully request that the Court grant Plaintiffs' Motions for Summary Judgment.

Respectfully submitted,

/s/Ronald S. Connelly

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Dated: October 19, 2022

#### **CERTIFICATE OF SERVICE**

The undersigned certifies that, on this 19<sup>th</sup> day of October 2022, the foregoing document was filed electronically in compliance with Local Rule CV-5(a), which provides service on counsel to all parties.

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Dated: October 19, 2022

#### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

TEXAS MEDICAL ASSOCIATION, et al.,

Plaintiffs,

v.

UNITED STATES DEPARTMENT OF HEALTH AND HUMAN SERVICES, et al.,

Defendants.

Civil Action No. 6:22-cv-00372

# INDEX OF EXHIBITS TO BRIEF OF AMERICAN SOCIETY OF ANESTHESIOLOGISTS, AMERICAN COLLEGE OF EMERGENCY PHYSICIANS, AND AMERICAN COLLEGE OF RADIOLOGY, AS *AMICI CURIAE* IN SUPPORT OF PLAINTIFFS' MOTIONS FOR SUMMARY JUDGMENT

EXHIBIT A Declaration of Lauren Nicola, MD

EXHIBIT B Declaration of Christopher E. Young, MD

EXHIBIT C Declaration of Jennifer Raley, MD

# **EXHIBIT A**

#### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

TEXAS MEDICAL ASSOCIATION, et al.,

Plaintiffs,

v.

UNITED STATES DEPARTMENT OF HEALTH AND HUMAN SERVICES, et al.,

Defendants.

Civil Action No. 6:22-cv-00372

#### **DECLARATION OF LAUREN NICOLA, MD**

#### I, Lauren Nicola, MD declare as follows:

- 1. I am a current member of the American College of Radiology ("ACR"). I have been a member of ACR since 2008.
- 2. I am licensed by the State of North Carolina as a physician, and I am in good standing. I am currently certified by the American Board of Radiology.
- 3. In 2006, I received a Doctor of Medicine degree from Duke University School of Medicine. I completed my medicine residency at Wake Forest University School of Medicine in 2011.
  - 4. I have been practicing medicine in the field of radiology for over 15 years.
- 5. Currently, I serve as Chief Executive Officer at Triad Radiologists, which is located at 3010 Trenwest Dr., Winston Salem, NC. Triad Radiology Associates contracts with hospitals, hospital outpatient departments, outpatient imaging facilities, and critical access hospitals in the Winston-Salem area for the provision of radiology treatment and care.

- 6. I receive a salary and profit distributions from Triad Radiology Associates. The profit distributions that I receive are dependent, in large part, upon the revenues that Triad Radiology Associates receives from patients and insurance companies.
- 7. Triad Radiology Associates transmits the bills for my services to the insurance companies of the patient, and Triad Radiology Associates directly receives payments from these insurance companies. A radiologist who interprets any given examination is unaware whether a patient is in-network or out-of-network. Therefore, their service is equivalent.
- 8. Some of the patients that I treat are covered by a group health plan or a health insurance issuer offering group or individual health insurance coverage (collectively, "insurers").
- 9. I have entered into contractual arrangements with some, but not all, insurers as an "in-network" provider.
- 10. On average, I treat approximately 11 "out-of-network" patients per month. This includes patients who receive my out-of-network services at hospitals, hospital outpatient departments, and critical access hospitals that are within the network of the patient's insurer.

  Accordingly, some of my services are subject to the No Surprises Act.
- 11. I am aware that, on July 13, 2021, the United States Department of Health and Human Services, the United States Department of Labor, the United States Department of the Treasury, and the United States Office of Personnel Management ("Departments") published interim final rules implementing the methodology for calculating the qualifying payment amount ("QPA") pursuant to the No Surprises Act. Requirements Related to Surprise Billing; Part I, 86 Fed. Reg. 36,872 (July 13, 2021).
- 12. It is my understanding that the QPA is not reflective of the fair market value for out-of-network radiology care.

- 13. I also am aware that, on August 26, 2022, the Departments published final rules ("Final Rule") governing an independent dispute resolution ("IDR") process to determine how much reimbursement an insurer must pay for certain out-of-network items or services.

  Requirements Related to Surprise Billing, 87 Fed. Reg. 52,618 (Aug. 26, 2022).
- 14. It is my belief that the Final Rule will tilt IDR deliberations in favor of the QPA because certified IDR entities have limited capability to consider other non-QPA statutory factors. If certified IDR entities were able to consider all statutory factors, as contemplated by Congress, I would be better positioned to receive adequate and fair reimbursement for my out-of-network services.
- Radiology Associates' in-network contracted rate with insurers or refuse to contract with me as an in-network provider. Triad Radiology Associates has already received correspondence from Blue Cross Blue Shield of North Carolina demanding an immediate 10% reduction in our contracted rates, which were previously negotiated in good faith. This letter cites the Departments' October 7, 2021 interim final rules—which established a "rebuttable presumption" that the appropriate out-of-network rate was the offer closest to the QPA—as justification to "warrant a significant reduction in (our) contracted rates with Blue Cross NC" and warns of additional rate reductions once the qualifying payment amount is established. The letter states that if Triad Radiology Associates does not accept the immediate rate reduction, our contract will be "quickly terminated."
- 16. Because my profit distributions that I receive from Triad Radiology Associates dependent, in large part, upon the revenues from insurers, the Final Rule will adversely impact my profit distributions.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct to the best of my knowledge and belief. Executed on October 17, 2022, in Winston Salem, North Carolina.

\_10/17/2022

Lauren Nicola, MD

Date

# **EXHIBIT B**

#### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

TEXAS MEDICAL ASSOCIATION, et al.,

Plaintiffs,

v.

UNITED STATES DEPARTMENT OF HEALTH AND HUMAN SERVICES, et al.,

Civil Action No. 6:22-cv-00372

Defendants.

#### **DECLARATION OF CHRISTOPHER E. YOUNG, MD**

- I, Christopher Young, MD declare as follows:
- 1. I am a current member of the American Society of Anesthesiologists (ASA) and have been a member of ASA for approximately 30 years.
- 2. I am currently a licensed physician in good standing in Tennessee. I received my Doctor of Medicine degree from Georgetown University in 1985. I completed my residency at SUNY Health Science Center, Syracuse in 1989. I have 30 years of experience as a board certified anesthesiologist.
- 3. I am a physician anesthesiologist at Anesthesiology Consultants Exchange (ACE), which is located in Chattanooga, Tennessee. I have been employed by ACE since 1991.
- 4. ACE began billing insurers for my anesthesia services in 1991 and continues to bill for my services today. ACE receives payments directly from public and private insurers. I am a shareholder at ACE, and my income is directly dependent on ACE to bill and collect payments from private and public health insurers.

- 5. I provide anesthesia services at Erlanger Health System (EHS) in Chattanooga,
  Tennessee. In the course of my employment, I render anesthesia services to participants,
  beneficiaries, and enrollees (collectively, "patients") covered by a group health plan or a health
  insurance issuer offering group or individual health insurance coverage (collectively, "insurers").
- 6. I have entered into contractual arrangements with some, but not all, insurers as an "in-network" provider.
- 7. I also provide "out-of-network" anesthesia services to patients at EHS's hospital and ambulatory surgical center that are within the network of the patient's insurer.
- 8. It is my understanding that the No Surprises Act created an independent dispute resolution ("IDR") process to determine the amount of reimbursement that insurers must pay for certain out-of-network items or services.
- 9. I am aware that the "qualifying payment amount" for anesthesia services is calculated in accordance with the No Surprises Act and the policies set forth in the interim final rule entitled, "Requirements Related to Surprise Billing; Part I," 86 Fed. Reg. 36,872 (July 13, 2021). The qualifying payment amount strongly favors insurers and is significantly lower than my current reimbursement rates for providing out-of-network anesthesia services. In other words, the qualifying payment amount is not reflective of the fair market value for my out-of-network anesthesia services.
- 10. It is my understanding that the vacated interim final rules entitled, "Requirements Related to Surprise Billing; Part II," 86 Fed. Reg. 55,980 (Oct. 7, 2021) (the "October IFR"), required the certified IDR entity to "select the offer closest to the qualifying payment amount unless the certified IDR entity determines that credible information submitted by either party ... clearly demonstrates that the qualifying payment amount is materially different from the

appropriate out-of-network rate, or if the offers are equally distant from the qualifying payment amount but in opposing directions." *Id.* at 56,104, 56,116, 56,128.

- 11. It is also my understanding that, on August 26, 2022, the United States
  Department of Health and Human Services, the United States Department of Labor, the United
  States Department of the Treasury, and the United States Office of Personnel Management
  ("Departments") published final rules ("Final Rule") establishing a new IDR process that
  restricts the certified IDR entity's ability to consider the non-qualifying payment amount
  statutory factors that the IDR entity must consider when identifying the appropriate
  reimbursement amount. Requirements Related to Surprise Billing, 87 Fed. Reg. 52,618 (Aug.
  26, 2022). I reasonably believe that the Final Rule will result in a disproportionately high
  number of IDR decisions that are closer to the qualifying payment amount, which benefits
  insurers because the qualifying payment amount is tied to the insurer's median in-network rates.
- 12. Accordingly, it is my belief that the Final Rule will adversely impact the out-of-network payments that ACE receives for the anesthesia services that I provide to patients at EHS's hospital and ambulatory surgical center. This will, in turn, will negatively impact our income at ACE and diminish our ability to provide the level of high quality anesthesia services our patients currently receive.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct to the best of my knowledge and belief. Executed on October \_\_\_, 2022, in Chattanooga, Tennessee.

Christopher E Young, MD

# **EXHIBIT C**

#### IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

TEXAS MEDICAL ASSOCIATION, et al.,

Plaintiffs,

v.

UNITED STATES DEPARTMENT OF HEALTH AND HUMAN SERVICES, et al.,

Defendants.

Civil Action No. 6:22-cv-00372

#### **DECLARATION OF JENNIFER RALEY, MD**

I, Jennifer Raley, MD declare as follows:

- 1. I am a current member of the American College of Emergency Physicians ("ACEP"). I have been a member of ACEP for approximately twenty-four (24) years.
- 2. I am licensed by the State of North Carolina as a physician, and I am in good standing. I am currently certified by the American Board of Emergency Medicine.
- 3. In 1998, I received a Doctor of Medicine degree from St. Louis University School of Medicine, St. Louis, Missouri. I completed my medicine residency at the University of North Carolina, Chapel Hill in 2001.
- 4. I have been practicing medicine in the field of emergency medicine for over twenty (20) years.
- 5. Currently, I serve as an emergency physician and a full shareholder at Wake Emergency Physicians, P.A. ("WEPPA"), which is located at 210 Towne Village Drive, Cary, NC 27513. WEPPA contracts with WakeMed in Raleigh, North Carolina, as well as hospital

systems in the surrounding Johnston, Nash, and Granville Counties respectively, to provide emergency medical services.

- 6. As a WEPPA shareholder, the compensation that I receive is dependent, in large part, upon the revenues that WEPPA receives from patients and third-party payers, including insurance companies.
- 7. Some of the patients that I treat are covered by a group health plan or a health insurance issuer offering group or individual health insurance coverage (collectively, "insurers").
- 8. WEPPA has contracted with some, but not all, insurers as an "in-network" provider. When WEPPA is an in-network provider, I am an in-network provider.
- 9. When a patient is covered by insurance, WEPPA's contracted billing company transmits the bills for my services to the insurer, and WEPPA directly receives payments from the insurer.
- 10. Most patients, however, are not covered by a private insurer. Some are covered by Medicare or Medicaid. Others have no insurance at all (under federal law, emergency departments are obligated to treat every patient who seeks care, regardless of their insurance status).
- 11. WEPPA also treats patients who have insurance, but WEPPA has not reached an in-network agreement with their insurers. These are "out-of-network" patients. WEPPA has diligently worked over the last decade to be in network with all of the major local insurers. Referencing our most recent contracts, WEPPA has been in network with Cigna for more than a decade, Blue Cross Blue Shield of North Carolina for nearly a decade, and UnitedHealthcare since 2014. WEPPA has been in network with Aetna for the past two years.
  - 12. Despite this focus on contracting, WEPPA nonetheless treats some "out-of-

network" patients each month. When WEPPA is an out-of-network provider, I am an out-of-network provider.

- 13. I am aware that the United States Department of Health and Human Services, the United States Department of Labor, the United States Department of the Treasury, and the United States Office of Personnel Management ("Departments") published interim final rules on July 13, 2021, implementing a method for calculating the qualifying payment amount ("QPA") under the No Surprises Act. Requirements Related to Surprise Billing; Part I, 86 Fed. Reg. 36,872 (July 13, 2021).
- 14. Furthermore, I am aware that the Departments published final rules ("Final Rule") on August 26, 2022, governing an independent dispute resolution ("IDR") process to determine how much reimbursement an insurer must pay for certain out-of-network items or services. Requirements Related to Surprise Billing, 87 Fed. Reg. 52,618 (Aug. 26, 2022). Because certified IDR entities have limited capability to consider other statutory factors under the Final Rule, the Final Rule will result in a disproportionately high number of IDR decisions that are closer to the QPA.
- 15. It is my understanding that the QPA is not reflective of the fair market value for emergency department care.
- 16. Accordingly, the Final Rule in favor of the QPA will result in significantly lower reimbursement rates than WEPPA is currently receiving for out-of-network emergency department care. Because the compensation that I receive from WEPPA depends, in large part, upon the revenues we receive from insurers, the Final Rule will adversely impact my compensation.
  - 17. Moreover, I reasonably believe that the Final Rule will empower insurers to

reduce WEPPA's/my in-network contracted rate with insurers or refuse to contract with WEPPA as an in-network provider.

- Blue Cross Blue Shield of North Carolina sent WEPPA a letter on November 5, 18. 2021, stating that the Departments' October 7, 2021 interim final rules—which established a "rebuttable presumption" that the appropriate out-of-network rate was the offer closest to the QPA—provides "enough clarity to warrant a significant reduction in [WEPPA's] contracted rate with Blue Cross NC." Despite WEPPA and Blue Cross Blue Shield of North Carolina's almost decade-long contractual arrangement, Blue Cross Blue Shield of North Carolina determined after the promulgation of the October 7, 2021 interim final rules —that WEPPA was an "outlier in-network provider with respect to rates." Blue Cross Blue Shield of North Carolina's letter then asked that WEPPA (1) take an immediate 20% rate cut, and (2) negotiate a new, lower rate. The letter stated that "with an interim [rate] reduction in place, we will not need to quickly terminate outlier contracts as a means of avoiding payment levels after January 1, 2022 that are significantly higher than the default out-of-network QPA." It then stated that "[i]f we are unable to reach agreement on the reduction, our intention is to proceed with identifying and executing on terminations of outlier contracts where the out-of-network QPA will result in significant savings to the benefit of our customers."
- 19. In addition, I personally had separate conversations with representatives from UnitedHealthcare and Cigna in 2020 and 2021, respectively, where they demanded immediate and significant rate reductions and specifically raised the No Surprises Act during the conversation. On May 1, 2022, UnitedHealthcare terminated its in-network contract with WEPPA. On September 15, 2022, Cigna terminated its in-network contract with WEPPA.

I declare under penalty of perjury under the laws of the United States of America that the

foregoing is true and correct to the best of my knowledge and belief. Executed on October 17, 2022, in Pittsboro, North Carolina.

Jennifer Raley, MD

Date